2015 AT A GLANCE

226,000+
TOTAL USA WRESTLING MEMBERS

11 WORLD CHAMPIONSHIP MEDALS

194,529 USAW MEMBER ATHLETES

4,445 USAW SANCTIONED WRESTLING CLUBS

46% AVG. INCREASE IN SOCIAL MEDIA FOLLOWERS

$1.83M IN DONOR SUPPORT
MESSAGE FROM USAW PRESIDENT

USA Wrestling takes pride in its leadership in helping set the direction for international wrestling and raising the bar for our sport. We came off a year of tremendous challenge, leading the fight to retain wrestling’s place in future Olympic Games. During this crisis in 2013, USA Wrestling, with a wide range of impressive leaders supported by the entire national wrestling community, helped change our sport forever. America helped facilitate the changes in governance for our international federation United World Wrestling, and America brought about a commitment to better promote our sport while improving the presentation at our major international events.

This past year, USA Wrestling has continued to work hard to continue the progress. In the hosting of the 2014 and 2015 Freestyle World Cup, working with host Andy Barth and his local committee, USA Wrestling was able to work with UWW to improve the way wrestling was presented to the world. We had the opportunity to make wrestling better by hosting the 2015 World Championships in Las Vegas, the 2016 U.S. Olympic Team Trials in Iowa and the 2016 World Cup again in Los Angeles. Let’s continue to work for positive change in wrestling.

MESSAGE FROM EXECUTIVE DIRECTOR

One of the best ways to build and grow our sport is to find effective partnerships that make the sport better. We have been able to work with NBC and Universal Sports Network to provide the most national television coverage of wrestling in history. We have also partnered with Florestling to expand the number of events in which we provide live stream coverage of our events. We are also working with the U.S. Olympic Committee, United World Wrestling, the National Wrestling Hall of Fame, the National Wrestling Coaches Association, the U.S. Wrestling Foundation, TrackWrestling and other partners on new ways to build our sport. Our vision is to provide more and better service and programs for our members.

USA WRESTLING’S MISSION, VISION & VALUES

USA Wrestling is the National Governing Body for the Sport of Wrestling in the United States and, as such, is its representative to the United States Olympic Committee. Simply, USA Wrestling is the central organization that coordinates amateur wrestling programs in the nation and works to create interest and participation in these programs.

USA Wrestling has more than 226,000 members. These members include athletes of all ages, coaches, officials, parents and fans striving together to strengthen the sport. Each year, USA Wrestling charters over 4,400 wrestling clubs and sanctions over 2,100 local, state, regional and national competitions.

Mission: USA Wrestling, guided by the Olympic Spirit, provides quality opportunities for its members to achieve their full human and athletic potential.

Values:

- **Responsibility:** Fulfilling all functions, tasks, duties and assignments with trust and credibility on behalf of USA Wrestling by honoring promises and pledges.
- **Integrity:** Being true to self and the mission of USA Wrestling, while discerning right from wrong and acting on it.
- **Dedication:** Dedication to carrying out the mission and goals of USA Wrestling with the highest degree of sacrifice and discipline.
- **Honesty:** Being truthful and upright with people and issues in furthering the mission of USA Wrestling.
- **Accountability:** Providing answers and reasons to others for actions and behaviors intended to support the mission of USA Wrestling.
- **Respect:** Recognizing the absolute dignity in every human being, with a sense of compassion, caring and concern for the well-being of other people.

ORGANIZATION MILESTONES:

- Influenced international governance (UWW)
- Influenced international scoring
- Lead role, major event presentation changes - 2015 World Cup, Los Angeles, CA
- Lead role, USOC Safe Sports
- Awarded 2015 World Championships
- First integrated on-air, live stream broadcast platform
- Improved IF (UWW) relations
- NGB best practices leader, USAW Executive Director, head of NGB Council
“I knew I had to get out quickly, get my points and stay in the fight. I was real fired up to have another shot at a medal. I obviously wanted to win a gold medal and that’s what I trained for, but I’m so pumped to win a bronze medal.”

- Tervel Dlagnev, 2014 World Championships
2014 WORLD TEAM MEMBERS:

Tony Ramos 57 KG/125 LBS
Jimmy Kennedy 61 KG/134 LBS
Brent Metcalf 65 KG/143 LBS
Nick Marable 70 KG/154 LBS
Jordan Burroughs 74 KG/163 LBS
Ed Ruth 86 KG/189 LBS
Jake Varner 97 KG/213 LBS
Tervel Dlagnev 125 KG/275 LBS

2014 WORLD TEAM MEMBERS:

Tony Ramos 57 KG/125 LBS
Jimmy Kennedy 61 KG/134 LBS
Brent Metcalf 65 KG/143 LBS
Nick Marable 70 KG/154 LBS
Jordan Burroughs 74 KG/163 LBS
Ed Ruth 86 KG/189 LBS
Jake Varner 97 KG/213 LBS
Tervel Dlagnev 125 KG/275 LBS

2014 JOHN SMITH AWARD WINNER (MEN’S FREESTYLE WRESTLER OF THE YEAR)

Tervel Dlagnev Columbus, OH Sunkist Kids

2014-2015 U.S. MEN’S FREESTYLE HIGHLIGHTS

At the 2014 World Championships, the U.S. men’s freestyle team had two bronze medalists, Tervel Dlagnev (125 kg) and Jordan Burroughs (74 kg). Other top 10 finishers included Nick Marable (8th at 70 kg) and Jimmy Kennedy (10th at 61 kg). The USA tied for ninth in the standings with Ukraine. Burroughs had won every World and Olympic title since 2011, but injured his knee in an early round. The fact that he managed to medal on one leg was a remarkable feat. This was the first World Championships after the return of Bruce Burnett as National Coach, who has a proven track record of peaking athletes for World and Olympic competitions.

The 2015 age-group performances in men’s freestyle were impressive with four World champions and nine medalists. At the Junior Worlds, Spencer Lee won gold at 50 kg, a year after winning a Cadet World gold. At the Cadet Worlds, three Americans won gold medals, Yianni Diakomihalis (58 kg), Jarod Verkleeren (63 kg) and Gable Steveson (100 kg). The men’s freestyle pipeline is healthy with many talents.

2014-2015 World Championships/Pan American Games

2014 Men’s Senior Freestyle

<table>
<thead>
<tr>
<th>Medalist</th>
<th>Weight Class</th>
<th>Finish</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jordan Burroughs</td>
<td>74 kg</td>
<td>3rd</td>
</tr>
<tr>
<td>Tervel Dlagnev</td>
<td>125 kg</td>
<td>3rd</td>
</tr>
</tbody>
</table>

2015 Men’s Junior Freestyle

<table>
<thead>
<tr>
<th>Medalist</th>
<th>Weight Class</th>
<th>Finish</th>
</tr>
</thead>
<tbody>
<tr>
<td>Spencer Lee</td>
<td>50 kg</td>
<td>1st</td>
</tr>
<tr>
<td>Stevan Micic</td>
<td>55 kg</td>
<td>3rd</td>
</tr>
<tr>
<td>Aaron Pico</td>
<td>66 kg</td>
<td>3rd</td>
</tr>
<tr>
<td>Nathan Butler</td>
<td>120 kg</td>
<td>3rd</td>
</tr>
</tbody>
</table>

2015 Men’s Cadet Freestyle

<table>
<thead>
<tr>
<th>Medalist</th>
<th>Weight Class</th>
<th>Finish</th>
</tr>
</thead>
<tbody>
<tr>
<td>Yianni Diakomihalis</td>
<td>58 kg</td>
<td>1st</td>
</tr>
<tr>
<td>Jarod Verkleeren</td>
<td>63 kg</td>
<td>1st</td>
</tr>
<tr>
<td>Gable Steveson</td>
<td>100 kg</td>
<td>1st</td>
</tr>
<tr>
<td>Daton Fix</td>
<td>54 kg</td>
<td>3rd</td>
</tr>
<tr>
<td>Owen Webster</td>
<td>85 kg</td>
<td>3rd</td>
</tr>
</tbody>
</table>

2015 Pan American Games

<table>
<thead>
<tr>
<th>Medalist</th>
<th>Weight Class</th>
<th>Finish</th>
</tr>
</thead>
<tbody>
<tr>
<td>Zach Rey</td>
<td>125 kg</td>
<td>1st</td>
</tr>
<tr>
<td>Brent Metcalf</td>
<td>65 kg</td>
<td>1st</td>
</tr>
<tr>
<td>Jordan Burroughs</td>
<td>74 kg</td>
<td>1st</td>
</tr>
<tr>
<td>Kyle Snyder</td>
<td>97 kg</td>
<td>1st</td>
</tr>
<tr>
<td>Angel Escobedo</td>
<td>57 kg</td>
<td>2nd</td>
</tr>
<tr>
<td>Jake Herbert</td>
<td>86 kg</td>
<td>2nd</td>
</tr>
</tbody>
</table>
“I definitely earned the World championship this year. I’m the best girl in the World and that’s an amazing feeling.”

- Adeline Gray, 2014 World Championships
2014 WORLD TEAM MEMBERS:

- **Alyssa Lampe** 48 KG/105.5 LBS
- **Whitney Conder** 53 KG/116.5 LBS
- **Helen Maroulis** 55 KG/121 LBS
- **Alli Ragan** 58 KG/128 LBS
- **Jenna Burkert** 60 KG/132 LBS
- **Elena Pirozhkova** 63 KG/138.75 LBS
- **Randi Miller** 69 KG/152 LBS
- **Adeline Gray** 75 KG/165 LBS

2014 WOMEN’S FREESTYLE WRESTLER OF THE YEAR

**Adeline Gray**
Colorado Springs, CO
New York AC

![image](image.png)

2014-2015 U.S. WOMEN’S FREESTYLE HIGHLIGHTS

The United States has been a top nation in women’s wrestling for the past three Olympic cycles. This continued at the 2014 World Championships, with three strong medal performances. Adeline Gray won her second career World gold medal with her victory at 75 kg. Two other past World medalists added to their medal haul, Elena Pirozhkova with a silver at 63 kg and Helen Maroulis with a 55 kg bronze. Also in the top 10 were Alyssa Lampe (5th at 48 kg), Alli Ragan (5th at 58 kg) and Whitney Conder (9th at 53 kg). National Women’s Coach Terry Steiner’s team brought home a third place trophy from the Worlds, always a great achievement.

In 2015, the Cadet World Team boasted four medalists, led by World champion Ronna Heaton at 49 kg. Other Cadet World medals went to Alleida Martinez (silver at 46 kg), Kayla Marano (bronze at 65 kg) and Alexis Bleau (bronze at 70 kg). The USA was third in the team standings at Cadet Worlds. At the Junior Worlds, Becka Leathers came home with a bronze medal at 55 kg, the only medal in a sixth-place team finish. The women’s program is maturing and are now focusing on developing future stars.

2014-2015 World Championships/Pan American Games

<table>
<thead>
<tr>
<th>2014 Women’s Senior Freestyle</th>
<th>2015 Women’s Junior Freestyle</th>
<th>2015 Women’s Cadet Freestyle</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adeline Gray, 75 kg, 1&lt;sup&gt;st&lt;/sup&gt;</td>
<td>Becka Leathers, 55 kg, 3&lt;sup&gt;rd&lt;/sup&gt;</td>
<td>Ronna Heaton, 49 kg, 1&lt;sup&gt;st&lt;/sup&gt;</td>
</tr>
<tr>
<td>Elena Pirozhkova, 63 kg, 2&lt;sup&gt;nd&lt;/sup&gt;</td>
<td></td>
<td>Alleida Martinez, 46 kg, 2&lt;sup&gt;nd&lt;/sup&gt;</td>
</tr>
<tr>
<td>Helen Maroulis, 55 kg, 3&lt;sup&gt;rd&lt;/sup&gt;</td>
<td></td>
<td>Kayla Marano, 65 kg, 3&lt;sup&gt;rd&lt;/sup&gt;</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>2014 Pan American Games</th>
<th>2015 Women’s Junior Freestyle</th>
<th>2015 Women’s Cadet Freestyle</th>
</tr>
</thead>
<tbody>
<tr>
<td>Whitney Condor, 53 kg, 1&lt;sup&gt;st&lt;/sup&gt;</td>
<td></td>
<td>Ronna Heaton, 49 kg, 1&lt;sup&gt;st&lt;/sup&gt;</td>
</tr>
<tr>
<td>Adeline Gray, 75 kg, 1&lt;sup&gt;st&lt;/sup&gt;</td>
<td></td>
<td>Alleida Martinez, 46 kg, 2&lt;sup&gt;nd&lt;/sup&gt;</td>
</tr>
<tr>
<td>Alyssa Lampe, 48 kg, 2&lt;sup&gt;nd&lt;/sup&gt;</td>
<td></td>
<td>Kayla Marano, 65 kg, 3&lt;sup&gt;rd&lt;/sup&gt;</td>
</tr>
<tr>
<td>Erin Clodgo, 63 kg, 2&lt;sup&gt;nd&lt;/sup&gt;</td>
<td></td>
<td>Alexis Bleau, 70 kg, 3&lt;sup&gt;rd&lt;/sup&gt;</td>
</tr>
</tbody>
</table>

---

2014-2015 ANNUAL REPORT

11 INTERNATIONAL TOURNAMENTS

61 TOTAL MEDALS WON

23 GOLD MEDALS WON
“This is the moment you train for. What better time than now to knock off the Russian and go win a medal. I hope this gives the rest of the team a boost.”

- Andy Bisek, 2014 World Championships
**2014 WORLD TEAM MEMBERS:**

- **Spenser Mango** 59 KG/130 LBS
- **Bryce Saddoris** 66 KG/145.5 LBS
- **Justin Lester** 71 KG/156 LBS
- **Andy Bisek** 75 KG/165 LBS
- **Joe Rau** 80 KG/176 LBS
- **Jordan Holm** 85 KG/187 LBS
- **Caylor Williams** 98 KG/216 LBS
- **Robby Smith** 130 KG/286 LBS

**2014 GRECO-ROMAN WRESTLER OF THE YEAR**

**Andy Bisek**
Colorado Springs, CO
Minnesota Storm

**2014-2015 GRECO-ROMAN HIGHLIGHTS**

The 2014 World Championships was the first year under new National Greco-Roman Coach Matt Lindland who was hired in May 2014. A World and Olympic Silver medalist, he was part of the first group who came through the OTC Greco-Roman resident program in the late 1990’s. For the first time since 2009, the United States won a medal in Greco-Roman at the Worlds when Andy Bisek claimed a 75 kg bronze medal. He beat the reigning Olympic and World champion from Russia during a strong effort. Another wrestler in the top 10 was veteran Spenser Mango, fifth at 59 kg.

The USA did not win a medal at either the Cadet or Junior World Championships in 2015. In addition to Senior success, Lindland is focused on recruitment and training of recent top-level NCAA talent in Greco-Roman and talent identification and relationship building within the Cadet and Junior age groups. Progress in those areas is already being seen, and team morale at all levels is very high.

**2014-2015 World Championships/Pan American Games**

**2014 Men’s Senior Greco-Roman**

- Andrew Bisek, 75 kg, 3rd

**2015 Pan American Games**

- Andrew Bisek, 75 kg, 1st
- Jon Anderson, 85 kg, 1st
- Bryce Saddoris, 66 kg, 2nd
- Spenser Mango, 59 kg, 3rd
- Robby Smith, 130 kg, 3rd
STATE SERVICES

For the 2014-2015 annual year, the Department of State Services has set a record for the number of member athletes and coaches with USA Wrestling. The total number of 226,453 members includes USA Wrestling athletes, coaches and officials which tops last year’s previous record number of 225,265.

MEMBERSHIP COMPARISON

<table>
<thead>
<tr>
<th>CATEGORY</th>
<th>2015</th>
<th>2014</th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Athletes</td>
<td>100,321</td>
<td>103,137</td>
<td>121,592</td>
<td>150,089</td>
</tr>
<tr>
<td>Tiered Full Members</td>
<td>30,944</td>
<td>31,389</td>
<td>22,901</td>
<td>5,716</td>
</tr>
<tr>
<td>Tiered Limited Folkstyle</td>
<td>35,829</td>
<td>33,153</td>
<td>18,708</td>
<td>3,507</td>
</tr>
<tr>
<td>Tiered High Performances</td>
<td>433</td>
<td>437</td>
<td>423</td>
<td>92</td>
</tr>
<tr>
<td>HS Team Members</td>
<td>23,468</td>
<td>22,989</td>
<td>7,726</td>
<td>6,854</td>
</tr>
<tr>
<td>Open License</td>
<td>3,534</td>
<td>3,364</td>
<td>3,540</td>
<td>0</td>
</tr>
<tr>
<td><strong>TOTAL ATHLETES</strong></td>
<td><strong>194,529</strong></td>
<td><strong>194,649</strong></td>
<td><strong>174,890</strong></td>
<td><strong>166,258</strong></td>
</tr>
<tr>
<td>Coaches</td>
<td>29,464</td>
<td>28,255</td>
<td>26,218</td>
<td>24,020</td>
</tr>
<tr>
<td>Clubs</td>
<td>4,445</td>
<td>4,464</td>
<td>4,153</td>
<td>4,070</td>
</tr>
<tr>
<td>Sanctions</td>
<td>2,147</td>
<td>2,143</td>
<td>2,103</td>
<td>2,023</td>
</tr>
<tr>
<td>Officials</td>
<td>2,460</td>
<td>2,541</td>
<td>2,586</td>
<td>2,663</td>
</tr>
<tr>
<td><strong>TOTAL MEMBERSHIP</strong></td>
<td><strong>226,453</strong></td>
<td><strong>225,265</strong></td>
<td><strong>203,694</strong></td>
<td><strong>192,941</strong></td>
</tr>
</tbody>
</table>


**TOP TEN STATES BY NUMBER OF USAW ATHLETES**
1. California  21,236
2. Illinois     14,428
3. Wisconsin    10,213
4. Kansas       9,298
5. New York     8,478
6. Indiana      7,916
7. Oregon       7,190
8. Missouri     7,048
9. Washington   6,382
10. Pennsylvania 6,095
SPONSORSHIP

The Partnership Marketing Department always has an eye to new market trends while assisting USAW corporate partners in reaching their target audiences.

USA Wrestling Key Sponsor Activations:

**Liberty Mutual:** Ran innovative video based programs targeting coaches and wrestling parents.

**Maximized Living:** Supported athletes across the country with leadership and top doctors that will join USAW at the 2016 Olympics in Brazil. Pilot program instituted at the 2012 London Olympic Games.

**Asics:** National Teams shoe and apparel provider with integrated sales ties to USAW merchandise.

**MusclePharm:** Nutritional Supplement provider to all National Teams; Title Sponsor of the 2014-2015 World Cup.

**All-American Wrestling Supply:** Official Licensee of USAW Merchandise, 4th highest annual sales.

**Tanita:** Official scales for all major National events including 2014-2015 World Cup.

**Dollamur:** Official mats for all major National events including 2014-2015 World Cup.

**Cliff Keen:** Key supporting advertiser and marketing partner for USAW.

**Flips:** Official headphone provider for USAW.

**Qubiteq:** Engaging new technologies to members and spectators, including tracking data.

OFFICIAL PARTNERS

NEW PROJECTED PARTNERS FOR ‘15’-16

DONOR PROGRAMS

In the 2014-2015 fiscal year, the Development Department made some very strong movement forward in creating a solid approach to fundraising and development for USA Wrestling. The department is focused on four main areas:

1. **Major Individual Giving**
2. **Annual Giving and Online Giving**
3. **Planned Giving**
4. **Alumni Engagement**

Revenue has grown in total dollars and equally important our Donor base (new donors) has grown as well.

USA Wrestling’s campaign raised money for the new **Bill Farrell Wrestling Center** at the U.S. Olympic Training Center in Colorado Springs, Colo.

$1.83M DONOR SUPPORT

$600K NEW DONOR REVENUE

$325K FUNDRAISING CAMPAIGN

2014-2015 ANNUAL REPORT 9
## Communications, Website & Social Media

### USA Wrestling Signs a Historic Television Partnership Deal

USA Wrestling signed a historic partnership with NBC Sports Group and the Universal Sports Network for a record amount of national television coverage of the 2014-2015 wrestling events. Included was coverage of nine telecasts, five live telecasts, and **more than 12 hours of total coverage**, the most in history. The events shown on NBCSN and Universal Sports Network, included the Men’s Freestyle World Cup, U.S. Open, Beat the Streets USA vs. Cuba Dual meet, U.S. World Team Trials (FS/GR) and Greco-Roman World Team Trials.

### Livestream Partnership

USA Wrestling is in its third year of partnering with Florestling. This year, Florestling has **produced 14 events**, the most USAW events since the partnership began that includes the U.S. Open, U.S. World Team Trials, USAW Folkstyle Nationals and more!

### Platform | Fans As of 2014 | Fans As of 2015 | Growth | NGB Rank
---|---|---|---|---
Facebook | 366,784 | 400,000 | 8.3% | 4th
Twitter | 42,000 | 105,000 | 60% | 3rd
Instagram | 26,414 | 88,900 | 70.3% | 4th
YouTube | 31,812 | 45,466 | 30% | N/A
Google+ | 127,000 | 131,000 | 3% | N/A

### Page Views

An average of **1,000,000** page views to *TheMat.com* per month

### Unique Visitors

An average of **216,000** unique visitors to *TheMat.com* per month

### Forums Page Views

An average of **930,000** page views to Forums on *TheMat.com* per month
EVENTS

HOSTED 2015 MEN’S FREESTYLE WORLD CUP IN LOS ANGELES, CA

U.S. hosted the Men’s Freestyle World Cup for the second straight year, April 11-12 at the Forum in Los Angeles, Calif. The United States hosted seven of the top teams in the world featuring Cuba, Mongolia, Russia, Azerbaijan, Belarus, Iran and Turkey. With over 5,000 fans in attendance, the United States took on Iran in the finals of the World Cup. Iran ended up on the top of the podium with the U.S. taking second and Mongolia third.

FOLKSTYLE TOUR OF AMERICA

The Folkstyle Tour of America completed a successful 2014-2015 campaign with six events, including two first year events. Overall participation in the Tour of America has increased by 8.5% from the previous year.

<table>
<thead>
<tr>
<th>Event</th>
<th>2014</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northwest Bigfoot Battle</td>
<td>885</td>
<td>952</td>
</tr>
<tr>
<td>King of the Mountains</td>
<td>715</td>
<td>895</td>
</tr>
<tr>
<td>Salt Lake Slam</td>
<td>1,006</td>
<td>745</td>
</tr>
<tr>
<td>Dominate in the Dells</td>
<td>1,054</td>
<td>1,070</td>
</tr>
<tr>
<td>Georgia Grind</td>
<td>424</td>
<td>Not Held</td>
</tr>
<tr>
<td>*Las Vegas Royal Crush</td>
<td>Not Held</td>
<td>359</td>
</tr>
<tr>
<td>*NCAA USAW Youth Showcase</td>
<td>Not Held</td>
<td>130</td>
</tr>
<tr>
<td><strong>TOTAL:</strong></td>
<td><strong>4,084</strong></td>
<td><strong>4,431</strong></td>
</tr>
</tbody>
</table>

*Denotes NEW Event for 2015

FREESTYLE & GRECO ROMAN REGIONALS

Freestyle and Greco-Roman Regional participation increased by 6.6% from the previous year.

<table>
<thead>
<tr>
<th>Region</th>
<th>Freestyle ('13-'14)</th>
<th>Freestyle ('14-'15)</th>
<th>Greco ('13-'14)</th>
<th>Greco ('14-'15)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Northwest Cadet &amp; Junior Regional</td>
<td>467</td>
<td>450</td>
<td>266</td>
<td>282</td>
</tr>
<tr>
<td>Northeast Regional</td>
<td>755</td>
<td>898</td>
<td>466</td>
<td>515</td>
</tr>
<tr>
<td>Northern Plains Kids &amp; Cadet</td>
<td>425</td>
<td>636</td>
<td>376</td>
<td>523</td>
</tr>
<tr>
<td>Northern Plains Juniors &amp; Seniors</td>
<td>291</td>
<td>299</td>
<td>189</td>
<td>147</td>
</tr>
<tr>
<td>Central Region</td>
<td>569</td>
<td>705</td>
<td>280</td>
<td>404</td>
</tr>
<tr>
<td><strong>TOTAL:</strong></td>
<td></td>
<td>10,031</td>
<td>10,667</td>
<td></td>
</tr>
</tbody>
</table>
FINANCIAL REPORT

REVENUE

<table>
<thead>
<tr>
<th>Area</th>
<th>Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>Membership</td>
<td>$5,103,531</td>
</tr>
<tr>
<td>Grants &amp; Contributions</td>
<td>2,055,864</td>
</tr>
<tr>
<td>Events &amp; Programs</td>
<td>1,597,731</td>
</tr>
<tr>
<td>USOC Grants</td>
<td>1,025,033</td>
</tr>
<tr>
<td>Tour &amp; Other Programs</td>
<td>864,867</td>
</tr>
<tr>
<td>Corporate Sponsorship</td>
<td>638,419</td>
</tr>
<tr>
<td>Broadcasting</td>
<td>314,820</td>
</tr>
<tr>
<td>Digital Media (USOC)</td>
<td>300,000</td>
</tr>
<tr>
<td>Royalties</td>
<td>211,903</td>
</tr>
<tr>
<td>Magazine &amp; Internet</td>
<td>92,689</td>
</tr>
<tr>
<td>Other</td>
<td>81,942</td>
</tr>
<tr>
<td>Investments</td>
<td>(127,326)</td>
</tr>
</tbody>
</table>

**Total Revenue:** $12,159,473

REVENUE PERCENTAGE BY AREA

EXPENSES

<table>
<thead>
<tr>
<th>Area</th>
<th>Expenses</th>
</tr>
</thead>
<tbody>
<tr>
<td>National Teams</td>
<td>$5,512,891</td>
</tr>
<tr>
<td>Membership/State Service</td>
<td>3,404,573</td>
</tr>
<tr>
<td>Events &amp; Programs</td>
<td>2,727,327</td>
</tr>
<tr>
<td>Sport Development</td>
<td>566,738</td>
</tr>
<tr>
<td>General Administrative</td>
<td>531,286</td>
</tr>
<tr>
<td>Marketing &amp; Fundraising</td>
<td>140,720</td>
</tr>
</tbody>
</table>

**Total Expenses:** $12,883,534

EXPENSE PERCENTAGE BY AREA
BOARD OF DIRECTORS

PRESIDENT
James Ravannack

1ST VP, CHAIR OF FS SPORT
Greg Strobel

2ND VP, AT-LARGE
Bruce Baumgartner

TREASURER, AT-LARGE
Duane Morgan

SECRETARY, CHAIR OF GR SPORT
Van Stokes

PAST PRESIDENT
Stan Dziedzic

GRECO-ROMAN ATHLETE
Jon Anderson

CHAIR, AAC
Sara Bahoura

AT-LARGE
Dave Black

AT-LARGE
Jim Considine

FREESTYLE ATHLETE
Tervel Dlagnev

COACHES COUNCIL
Zac Dominguez

COACHES COUNCIL
Mike Duroe

HONORARY
Charles Elvin

CHAIR, FOLKSTYLE
Anthony Flatt

REP. WOMEN’S AGE GROUP DIV.
Patricia Fox

USFWC
Dave Foxen

HONORARY
Dan Gable

CHAIR, WOMEN’S SPORT
William Grant

HONORARY
Werner Holzer

GRECO-ROMAN ATHLETE
Jordan Holm

CHAIR, STATE CHAIRPERSONS
Mike Juby

AT-LARGE
Chris Kallai

VICE CHAIR, KIDS/CADETS DIV.
Craig LaMont

HONORARY
Jeff Levitetz

AT-LARGE
Kerry McCoy

FREESTYLE ATHLETE
Brent Metcalf

FREESTYLE ATHLETE
Wynn Michalak

UWW JR WORLD/UNIVERSITY DIV.
Teague Moore

REP. JUNIOR DIVISION
Mark Reland

CHAIR, KIDS/CADET DIV.
Louis Rosbottom

GRECO-ROMAN ATHLETE
Bryce Saddoris

HONORARY
Nancy Schultz

WOMEN’S FREESTYLE ATHLETE
Iris Smith

CHAIR, HALL OF FAME
Lee Roy Smith

USWOC
Rick Tucci

USOC AAC REP.
Marcie Lane-Van Dusen

NFHS REP.
Bob Colgate

NJCAA REP.
Mark Krug

NWCA REP.
Mike Moyer

Photo Credits:
John Sachs / tech-fall.com
Tony Rotundo / wrestlersarewarriors.com

USA WRESTLING SENIOR STAFF

EXECUTIVE DIRECTOR
Rich Bender
rbender@usawrestling.org

ASSOC. EXECUTIVE DIRECTOR
Dwayne Cooper
dcooper@usawrestling.org

ASSOC. EXECUTIVE DIRECTOR, PROGRAMS & STRATEGY
Les Gutches
lgutches@usawrestling.org

DIRECTOR OF NATIONAL EVENTS
Pete Isais
pisais@usawrestling.org

DIRECTOR OF PARTNERSHIP MARKETING
Harris Kalofonos
hkalofonos@usawrestling.org

DIRECTOR OF INFORMATION TECHNOLOGY
Meredith Wilson
mwilson@usawrestling.org

DIRECTOR OF COMMUNICATIONS & SPECIAL PROJECTS
Gary Abbott
gabbott@usawrestling.org

DIRECTOR OF STATE SERVICES
Tony Black
tblack@usawrestling.org

CHIEF OF DONOR & ALUMNI RELATIONS
Steve Fraser
sfraser@usawrestling.org

Produced by
KOM Sports Marketing
Colorado Springs, CO 80919

2014-2015 ANNUAL REPORT